

Completing the SEO Loop for Cannabis **Retailers.**

POWERHOUSE **TECHNOLOGY STACK TAKES TROPICANNA** TO THE MOON.



R

Tropicanna started with Range in April of this year. Since then we have seen the impact of what a strong SEO strategy is capable of in a matter of months.



Their average item price has steadily climbed since April with the volume of units consistently staying stable. This is significant considering the average item price in the state of California has consistently declined throughout 2023.



Since the start SEO Campaign, Tropicanna's sales have been stable week over week. Meanwhile, sales in the overall California market have consistently declined as much as a 15%.

INDIVIDUAL PRODUCT REVENUE INCREASES	
BLEM - FLOWER -UNRULY OG - 3.5G	+ 635 %
PLUG N PLAY - CATRIDGE STRAWBERRY CHAMPAGNE - POD - 1G	+ 131 %
STIIIZY - CARTRIDGE - WHITE	+ 193%
RASPBERRY - 1G	- 13370
STIIIZY - CARTRIDGE - GRANDDADDY	+ 291 %
PURP - 1G	



NEW WEBSITE SAW

A 66% INCREASE IN

Ecommerce Conversion Rate

66.03%

(a)

Ecommerce Conversion Rate

Ecommerce Conversion Rate

E-COMM

TRANSACTIONS

CONTACT

www.rangemarketing.com

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August 2023

Avg. Order Value

\$107.98 vs \$10

6.61%

AVG ORDER

VALUE

Transaction

Transactions

36.70%

5,542 vs 4,054

CONVERSIONS **OVER THEIR FIRST 4 MONTHS**

Jun 20. 2023 - Sep 17. 2023: Revenue

Jun 20, 2022 - Sep 17, 2022: • Revenue

July 2023

Revenue & Conversion Rate

\$598,435.01 vs \$410,618.67

E-COMM

REVENUE

'46%

An

\$15,000.00

Revenue

45.74%